Professional
Services
Business Systems Architecture

Microsoft Dynamics

Microsoft Dynamics™ Has the Resources to Empower Your Business

Business Systems Architecture (BSA) Services are available to customers, partners and prospective customers. These BSA Services are a great way to help improve a customer's business success during:

- The deployment planning phase
- Prior to a server hardware upgrade
- Anytime their business needs guidance regarding its infrastructure and hardware.

These BSA Services can be purchased at any given time before or after the Microsoft Dynamics™ product deployment. Depending upon which offerings you select, one of our Business Systems Architects will evaluate the following:

- Software solutions
- Existing server hardware along with project system

Moreover, the Business Systems Architects will provide hands-on analysis of your production environment's performance and provide a final comprehensive report detailing all assumptions and recommendations. This user friendly report will provide you with the knowledge to make informed business decisions regarding software, server hardware and other solutions necessary to meet your strategic objectives. Microsoft Dynamics Business Systems Architecture Services are available in North America through the Professional Services Team (MBSProfessionalServices@microsoft.com).

Reap the Benefits!

- **Help reduce risk & increase your chances of success** – Identify deployment risks pre-launch
- **Increase quality** – An experienced Business Systems Architect will review the deployment to ensure all performance optimization best practices are in place
- **Save time & money** – Obtain proactive, sound advice to avoid expensive downtime due to performance issues
- **Talk to the experts** – Gain access to Microsoft Dynamics product experts to help you complete technical work faster

Listen to our customers

" *For a recent Microsoft CRM engagement, we didn't have an available architect consultant and we risked missing project milestones. With the help of the Microsoft Dynamics™ Business Systems Architecture Team, we were able to win the customer engagement which needed to begin immediately. After contacting our Partner Services executive, she put me in touch with the Business Systems Architecture Team. We wanted assistance validating the customer's existing environment and make design recommendations for the deployment. Microsoft delivered a top team member to help us design and provide installation recommendations and helped meet the customer's expectations. I was happy to know that when we needed validation of our design and architectural recommendations, Microsoft has the resources available to help and enable us to deliver for our Customers.* "

Darren Gooding,
Neudesic, Microsoft Dynamics™ Partner
www.neudesic.com

Packages

Business Systems Architecture Services

List Prices (USD Currency) and Product Availability	Standard Assessment	Intermediate Assessment	Advanced Assessment	Performance Tuning Workshop	Option Pack	Health Check
Microsoft Dynamics™ AX, CRM, GP, NAV & SL	From $4,000	From $8,000	From $15,000	From $12,000	From $2,000 (Per Option)	From $6,000
Offering Details						
Project Overview — A Business Systems Architect reviews the customer's Microsoft Dynamics business system(s) implementation project and identifies specific environmental considerations.	■	■	■			
Product Architecture Overview and Considerations — This component is an overview of all supported environmental designs and recommendations for the Microsoft Dynamics business systems architecture that best fit the needs of the customer.	■	■	■			
Server Requirements — Hardware specifications are suggested which will support the customer's Microsoft Dynamics business systems architectural needs.	■	■	■			
Infrastructure Design Review — This component consists of an analysis of the infrastructure design – out of this analysis, recommendations are offered to support the overall product architecture.		■	■			
High Availability/Disaster Recovery Review — Business requirements are looked at and recommended. Environmental designs are provided which support high availability and disaster recovery (only for specific Microsoft Dynamics business system(s) deployed).		■	■		■	
Performance Optimization Review — The existing Microsoft Dynamics business system is analyzed to identify performance issues and offer recommended solutions to remedy the existing issues.			■		■	
Software Platform Design — Software platform requirements are analyzed in order to identify the best fit for the Microsoft Dynamics business system's environmental and architecture requirements.			■		■	
Problem Identification/ Suggested Resolution Analysis — Deployment health checks provide a problem identification and suggested resolution report to bring your business system back to health – focusing on the Microsoft Dynamics business system and the infrastructure only.						■
Component Scorecard Assessment — Deployment health checks include a user-friendly scorecard, which details the health of each component reviewed for this deliverable.						■
Comprehensive Data Collection, Tools Review and Performance Issues Analysis and Remediation				■		
Assumptions, Recommendations and Conclusions — An analysis of assumed performance (due to untested scenarios), recommendations based off of lab and live customer implementations, and final design recommendations are provided.	■	■	■	■	■	■
Requires Package 1 or Package 2					■	
Location	Remote	Remote/ Onsite	Remote/ Onsite	Onsite	Remote/ Onsite	Remote/ Onsite

If you have any questions about these offerings or would like to order an assessment, please contact **MBSProfessionalServices@microsoft.com** or call (800) 333-9262 (select option 2, then ext.17676)

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Listen to our customers

"" *At Tectura, we have made a significant effort to integrate Microsoft Dynamics™ Technical Presales Advisory Group (TPAG) resources as well as Business Systems Architecture (BSA) services into our offerings to both prospective customers and existing clients. The BSA team has been easy to work with and has provided real value to our efforts from several perspectives. Using TPAG during the presales cycle helps build credibility with our prospects and reduces risk for Tectura in our Microsoft Dynamics engagements. Our goal is to ensure that before selling a solution to the customer that we have the highest degree of certainty in the technical model for their deployment – the TPAG resource allows us to achieve that goal. Working with the BSA Team in delivery, especially during the technical design process, ensures that we have the latest and most creative technology perspectives for implementation. Knowing that our designs are based on the research and designs that Microsoft is performing in their labs as well as gleaning from deployments all around the globe provides us and our customers a high level of confidence. Exposure to TPAG resources and the BSA Team throughout this process also allow us to continually build and update our knowledge of the Microsoft Dynamics technologies and how we can take them to market for our customers.* ""

Paul Langowski, Tectura
Microsoft Dynamics™ Partner
www.tectura.com

Questions?

If you have questions about Microsoft Dynamics™ Professional Services, please send an e-mail to MBSProfessionalServices@microsoft.com

Microsoft Dynamics